

Coal Seam Gas: opportunities & the RSPT

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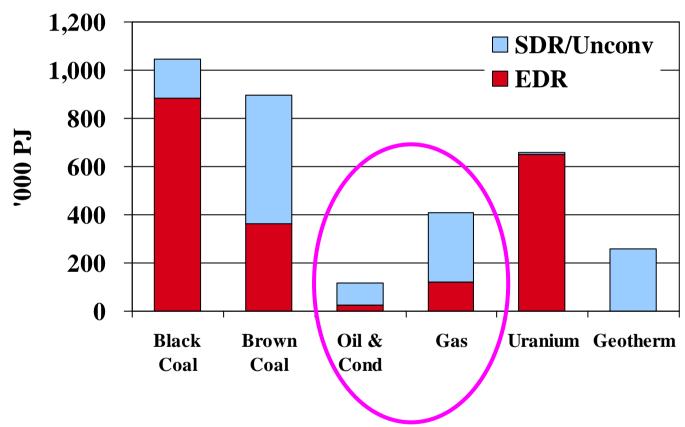


Market opportunities

Resource Super Profits Tax



Australia's energy endowment

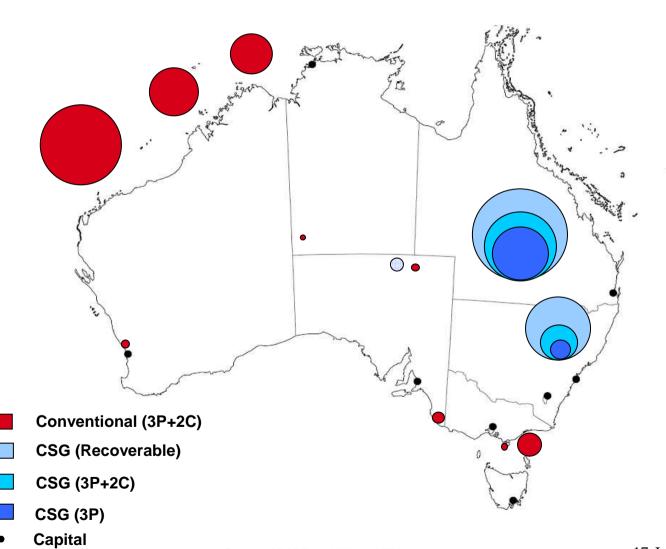


Source: "Australian Energy Resource Assessment", DRET & ABARE, March 2010 (Table 1.1, p 7 and Table 2.3, p18) and Wilson HTM Notes:

- Resources shown are "Economically Demonstrated (EDR)" and "Sub-Economically Demonstrated (SDR)" & "Unconventional"
- Unconventional includes "prospective" (i.e. yet to be discovered, but believed to be recoverable)
- Geothermal based on assumed 10% recovery of in-place resource

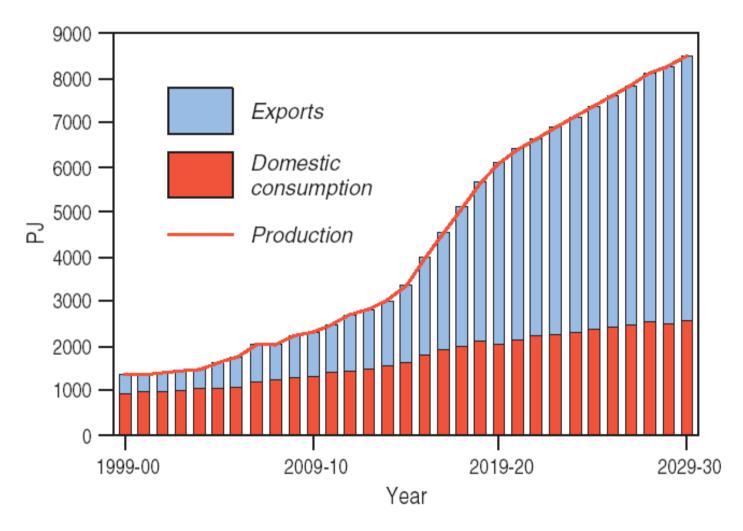


Australia's gas resources



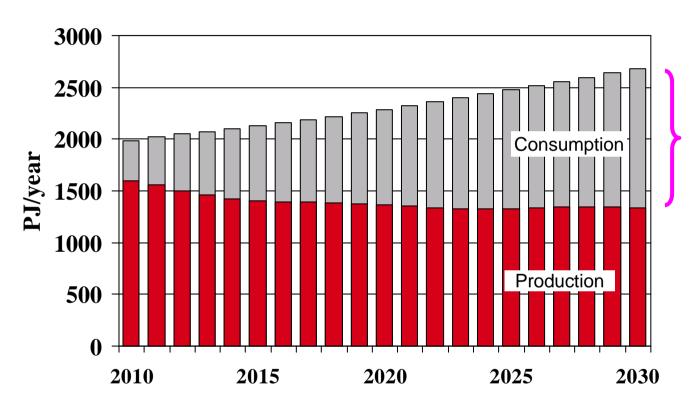


Gas usage outlook





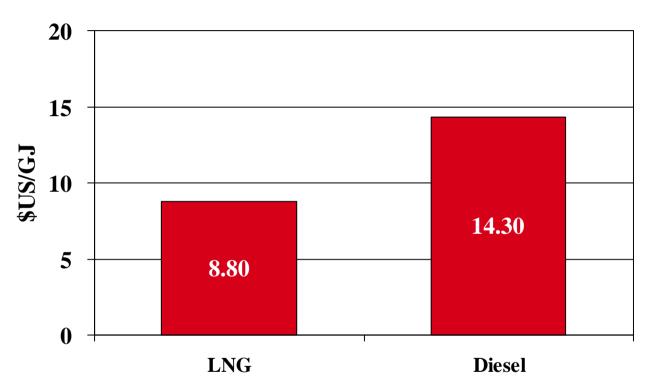
Australian liquids self-sufficiency



Source: Wilson HTM analysis of ABARE data



Pricing structure



Source: Wilson HTM analysis.

Notes:

- Oil price \$US80 /bbl
- LNG to oil price relationship = 80% (13.8% slope factor). 5.80 mmBtu/boe.
- LNG freight = Japan / Gladstone @ \$US0.60 /mmBtu
- Crude includes refining margin of \$US3.00 /bbl and Australian product quality premium
- Fuels freight = \$US4.50 /bbl, comprising Singapore/Australian east coast freight + Insurance & Loss + inwards wharfage
- Loss represents conversion of feed gas to finished product, assuming 90% yield for LNG and 80% yield for GTL
- Revenue expressed in \$US/GJ of feed gas



Micro-LNG





Source: Wesfarmers Limited

- Already happening
 - Wesfarmers, WA
 - BOC, Victoria
- BOC national plan
 - Tasmania, Queensland,
 Victoria and NSW
 - Interstate network of refuelling stations
- Gas supply with BG
 - 2 PJ/year, Queensland

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CNG for transport





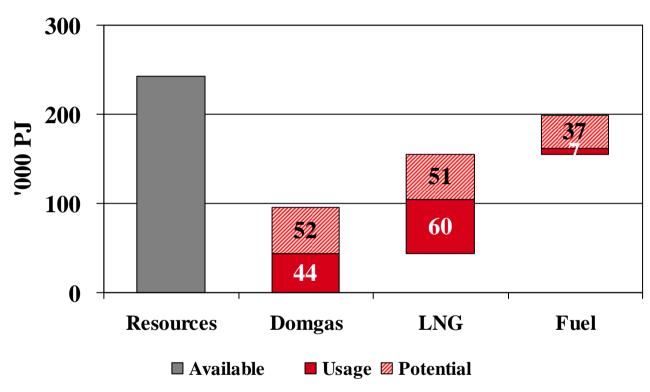




Source: OES CNG Australia and Volvo



Market opportunity



Source: Wilson HTM analysis.



Market opportunities

Resource Super Profits Tax

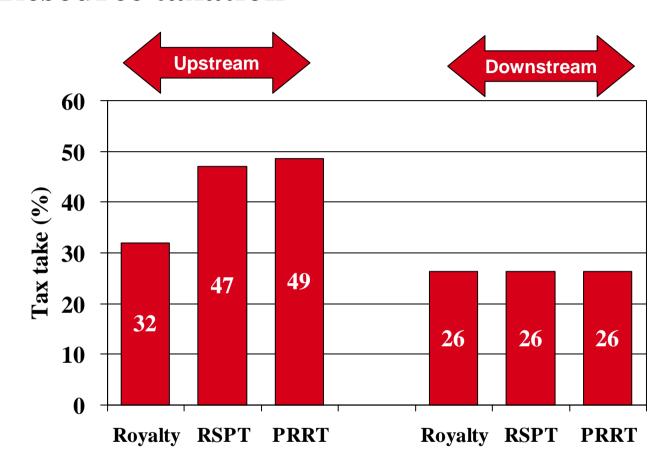


Resource taxation

- Current system
 - state royalty, 30% corporate tax for onshore projects
 - PRRT for offshore projects
- RSPT
 - -40% RSPT, 28% corporate tax
 - Capital uplift at 10 year government bond rate
- PRRT
 - -40% PRRT, corporate tax rate
 - Capital uplift at 10 year gov't bond rate + 5 to 15%



Resource taxation



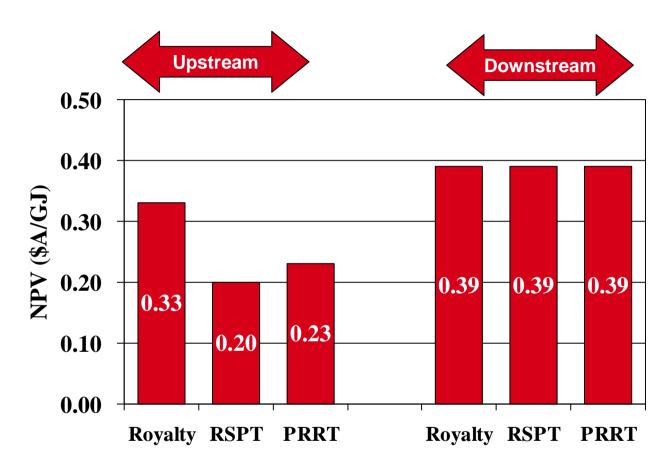
Source: Wilson HTM analysis.

Estimated tax take over project life for CSG to LNG project

Tax take is expressed as percentage of revenue less cash operating costs (i.e. EBITDA+royalty add-back), rather than EBT



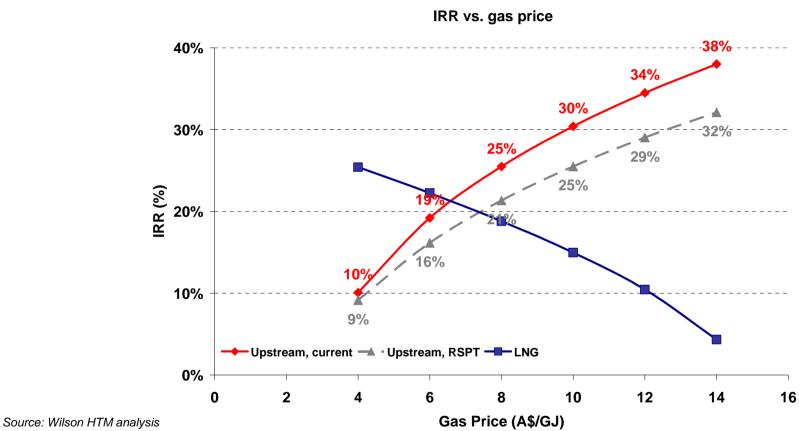
Resource taxation



Source: Wilson HTM analysis. Estimated NPV per unit of gas produced over project life for CSG to LNG project NPV after tax at 11.5% nominal discount rate



RSPT impact on project returns



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Conclusions

Opportunities for CSG exist beyond LNG

RSPT reduces the value of resource projects

 Explorers / producers are impacted more than vertically integrated majors

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Thank you

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